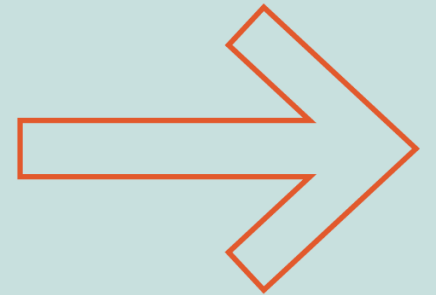




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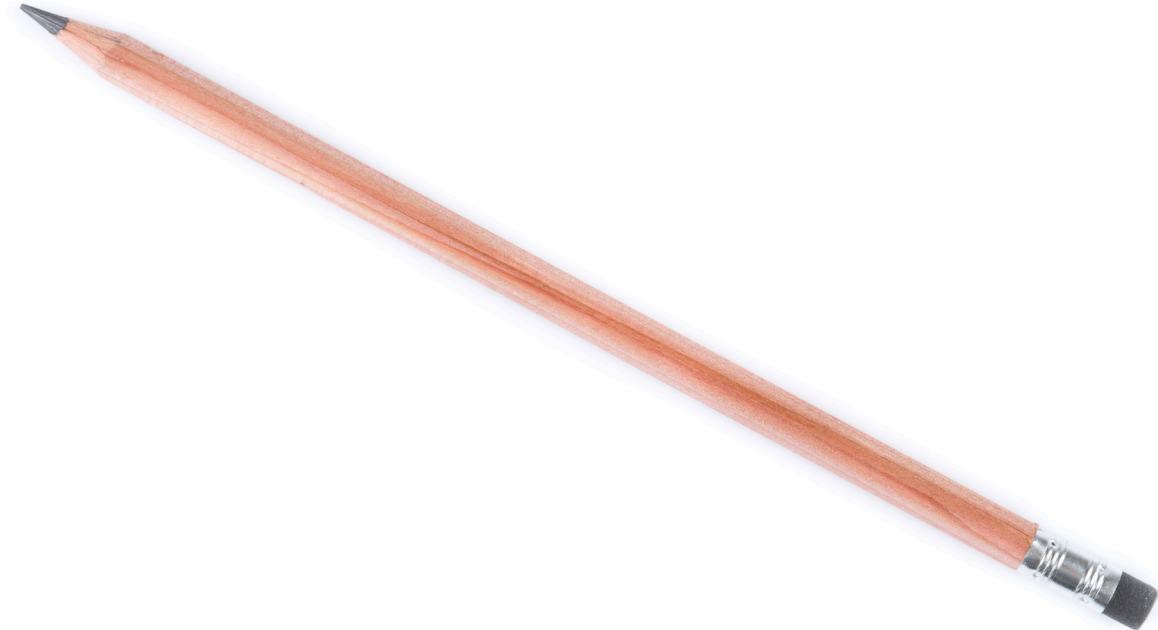
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The Pencil





Who AM I?

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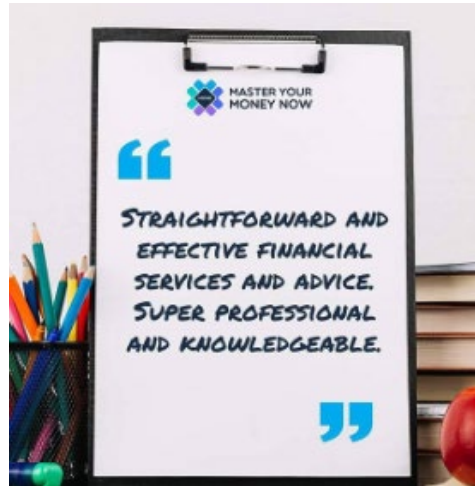
- The Pencil
- The Best Financial Advice I Ever Received
- Graduated From Deakin University with a Batchelor of Commerce, Majors in Finance and Financial Planning
 - Accepted into MENSA
 - Accepted into Golden Key Society
- Nine months paraplanner at prestigious firm in East Melbourne
- Eighteen months paraplanner at small boutique in South East Melbourne
- Eighteen months paraplanner industry super fund
- Over two years at ANZ Financial Planning,
 - Ranked number 1 ANZ Financial Planner (under 12 months) in Australia for 1H17
 - CFP Certified



Who AM I?

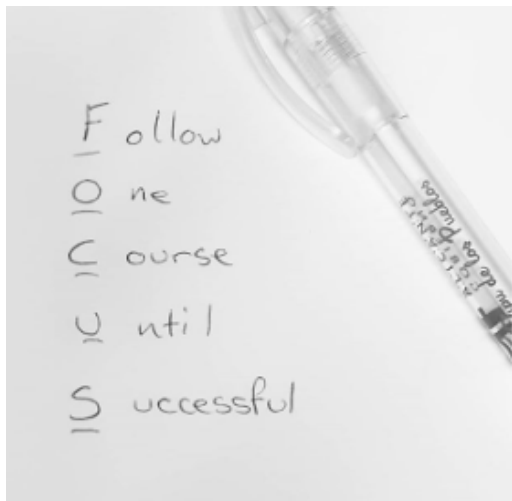
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TIME IS
non-refundable



**MASTER YOUR
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- Launched 30 July 2018
- Geelong based
- Servicing clients remotely
- Target market
 - 45 members, average age 29





“For a moment, we need to stop treating financial planners as professionals and start treating them like people”

Chris Carlin – August 2019



The Real Story

- “Oh, you just need to...”
- Just do the world a favour...
- The one skill you don't need at school and university (but you need as a financial planner)
- A high performance environment...
- What I needed to hear
- Why I finally got professional help
- “Honey, I have zero chance of winning...”

**IT'S NOT AN EASY
THING TO TELL A
TRUE STORY**

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2. Get A L_____
3. Get P_____
4. Get Your W_____



There are no quick wins in business -
it takes years to become an
overnight success.

— *Richard Branson* —

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